

Space Considerations

- ✓ **You may not need to add extra space.** Although many patients prefer privacy when receiving infusions, it is likely you already have space in your practice that you could use for this purpose. For example, if you have a spare exam room and state/local regulations allow it, use this spare room for infusions, either exclusively or when not otherwise occupied. This can save you the cost of remodeling your existing office or procuring more office space.
- ✓ **A medium-sized exam room (10' x 10')** will easily accommodate an infusion chair and the minimum amount of accompanying equipment.
- ✓ **Add more space as your infusion practice grows.** Many clinicians prefer to start small and add infusion space gradually. But if you anticipate high patient volume from the beginning, you might consider renting or purchasing additional office space. If so, make sure to include those costs in your initial investment/ROI plan.
- ✓ **Patient word-of-mouth can help your practice grow.** Secluded infusion rooms that can accommodate one or more infusion patients away from a hospital or large, noisy clinic can result in satisfied patients who may refer friends, family members, or other members of the community to your practice.

Patient Benefit

Nobody likes going to a hospital or crowded off-site infusion clinic if they can help it. Patients are more likely to comply with infusion therapy if they already feel at ease in your practice and have good relationships with your office staff. In addition, a small, private infusion room in your office may lead infusion patients to build positive relationships with one another, which contributes to patient well-being, better retention, and improved outcomes.

Patient Testimonial

Frank, a patient who currently receives his infusions in an office-based setting compares and contrasts his experiences of receiving infusions in hospital-based and oncology infusion clinics with those experienced in an office setting.